#### FINAL PAPER

## THE INFLUENCE OF BRAND AWARENESS, BRAND IMAGE AND BRAND CREDIBILITY TO PURCHASE INTENTION ON COSMETIC BRAND VIVA COSMETICS PRODUCTS IN SURABAYA

Written in fulfill academic requirements to obtain Sarjana Ekonomi Strata Satu

By:

### Nama : JILYA CHRISTABELLA KALESARAN NPM : 00000027137



INTERNATIONAL BUSINESS MANAGEMENT UNIVERSITAS PELITA HARAPAN SURABAYA 2020



### UNIVERSITAS PELITA HARAPAN SURABAYA STATEMENT OF ORIGINALTY OF FINAL PAPER

I am student from Management Department, Faculty of Economy, Universitas Pelita Harapan Surabaya

Student Name: Jilya Christabella KalesaranNPM: 00000027137Department: Management

Hereby declare that the work of the Final paper that I created with the title of "THE INFLUENCE OF BRAND AWARENESS, BRAND IMAGE, AND BRAND CREDIBILITY TOWARD PURCHASE INTENTION OF COSMETIC PRODUCT BRAND VIVA IN SURABAYA" is:

- Created and completed by my own, by using the results of lectures, field reviews and books and journal references listed in the list of references at the end of my Final paper.
- 2) Not a duplication of other papers that have been published or have ever been used to get a degree at another university, except in parts of the information sources listed by proper reference.
- Not the work of translated collections of reference books or journals listed in the references at the end of my Final paper

If it is proved that I did not fulfill what has been stated above, the work of this Final paper is invalid.



Jilya Christabella Kalesaran



# UNIVERSITAS PELITA HARAPAN FAKULTAS EKONOMI DAN BISNIS

### APPROVAL OF SUPERVISORS

## THE INFLUENCE OF BRAND AWARENESS, BRAND IMAGE AND BRAND CREDIBILITY TO PURCHASE INTETNTION ON COSMETIC BRAND VIVA COSMETICS PRODUCTS IN SURABAYA

By:

Name	: Jilya Christabella Kalesarar
NPM	: 00000027137
Department	: Management
Majors	: International Business

Has been examined and approved to be submitted and defended in final defence in order to obtain the degree of Sarjana Ekonomi in Faculty of Economy and Business, Universitas Pelita Harapan Surabaya

Surabaya, 15 January 2021

**Approving:** 

Advisor

Co-Advisor

(Dr. Yanuar Dananjaya, B.Sc., M.M)





(Hananiel M. Gunawan, BA, MBA.)



# UNIVERSITAS PELITA HARAPAN FAKULTAS EKONOMI DAN BISNIS

### APPROVAL OF FINAL DEFENSE COMMITTEE

On Thursday, 11<sup>th</sup> January 2021 final defense has been held in order to fulfill academic requirement to obtain degree of Sarjana Ekonomi Strata Satu in Management Study Program, Faculty of Economy and Business, Universitas Pelita Harapan Surabaya on the behalf of:

Student Name	: Jilya Christabella Kalesaran
NPM	: 00000027137
Department	: Manajemen

Including Final defense test by the title of "THE INFLUENCE OF BRAND AWARENESS, BRAND IMAGE AND BRAND CREDIBILITY TO PURCHASE INTENTION ON COSMETIC BRAND VIVA COSMETICS PRODUCTS IN SURABAYA" panelist team consisting of:

Board of Panelist :	Status	Signature
	as Head of the	Un
	Committe and Thesis	
1. Dr. Yanuar Danajaya, B.Sc, MM	Advisor	
2. Dr. William Santoso, S.E., M.Ak	as the Member	( Jul
3. Dr. Amelia S.E., RFP-I., M.M, CSMA	as the Member	ma

Surabaya, 15 Januari 2021